

# **Metso Financial Services for Aggregates**

Metso is now proud to provide greater payment options through Metso Financial Services. By creating unique partnerships with financial providers, you are now able to lease equipment simply and efficiently.

### **The challenge:** Financing state-of-the-art equipment effectively

Nothing works without the right equipment. However, accessing that equipment usually means difficult and lengthy purchasing decision that require a lot of capital being spent right away. But it doesn't have to be.

### The solution: Leasing made easy with Metso Financial Services

Leasing your Metso equipment provides the options and flexibility you need. With two global leasing providers and multiple local partners, Metso can aid in securing rapid and competitive leasing offers. It's simple: the financing partner purchases the equipment you wish to invest in and allows you to use it in exchange for a monthly fee.

# **Benefits of financing your equipment**

**Acquire the assets you need today** rather than when capital budgets dictate

**Easy to keep your fleet up-to-date** through regular asset upgrades

**No upfront costs** and the added flexibility to invest elsewhere

**Flexible payment options,** choose the lease term that matches your needs

**Simplified budgeting,** with fixed repayments you can accurately determine costs



# **How Metso Financial Services works**

### STEP 1

## Select your lease type: finance or operating

Features and benefits	Finance Lease	Operating Lease
Funding for new and used assets	<b>~</b>	~
Negotiable agreement period	<b>~</b>	<b>~</b>
Low initial capital outlay and tailored repayments	~	<b>~</b>
Fixed and predictable repayments	<b>~</b>	<b>~</b>
Lower repayments		<b>~</b>
Maximum cash flow benefit		<b>~</b>
VAT payable on each repayments	~	<b>~</b>
Ability to claim Writing Down allowances	<b>✓</b> *	<b>~</b>
Tax deductible repayment	<b>✓</b> *	~
VAT on repayment claimable	~	~
Removes disposal process		~
Removes risk of asset depreciation		<b>~</b>

<sup>\*</sup> applicable in certain circumstances

#### STEP 2

## Maintain your leased asset with EPS

Even when leasing, you are still required to maintain the equipment That's where Metso's **Equipment Protection Services** (EPS) can help. EPS is built on three core elements:

- Extended warranty to 10,000 hours or 5 years
- Scheduled inspections with certified Metso-trained technicians
- Maintenance planning and reporting with Metso Metrics Services

#### STEP 3

# **Choose your next step**

Once the lease period is complete, you have multiple options to choose from.

Retain: extend your lease period

**Renew:** upgrade to the latest model

**Return:** hand back the equipment



Find a Metso office or authorized distributor near you: metso.com/contacts/

## Finance for business purposes only.

All finance quotations are subject to credit underwriting and approval. Over 18s only. Terms and conditions apply. Finance is provided by a carefully approved panel of funders and will depend on your requirements and location.